



TEJON RANCH COMPANY

**Robert A. Stine**

President and Chief Executive Officer

April 18, 2011

Mr. David Harlow, Director  
California Desert Renewable Energy Conservation Plan  
1516 Ninth Street, MS-46  
Sacramento, CA 95814

Re: Tejon Ranch and the Desert Renewable Energy Conservation Plan

Dear Mr. Harlow:

As President and CEO of the Tejon Ranch Company ("TRC"), I am writing to commend your ongoing efforts in developing the Desert Renewable Energy Conservation Plan (DRECP). We recognize the important goal of the DRECP in providing for a comprehensive approach to siting and permitting renewable energy projects in the California desert region while also planning for regional species and habitat conservation.

We understand that following a stakeholders meeting on January 19, 2011, the Renewable Energy Action Team agencies confirmed that Tejon Ranch is not within the DRECP planning area, as reflected on the web site ([www.drecp.org](http://www.drecp.org)) posted in March.

We are very pleased to confirm our support for the decision that Tejon Ranch not be included in the DRECP planning area, and is in fact the subject of a uniquely beneficial, voluntary regional species and habitat conservation planning process. In June 2008, the Tejon Ranch Company and five environmental and conservation organizations entered into a groundbreaking advance conservation and land use agreement whereby 90% of the 270,000-acre Tejon Ranch is permanently preserved and only the 10% of the Ranch closest to existing infrastructure can be developed. This "Ranchwide Agreement" (RWA) with its "90/10" conservation commitment was hailed as model for conservation and consensual land planning by federal and state officials and members of Congress, and has earned several prominent environmental and conservation awards.

The RWA is a private agreement for voluntary conservation whereby the environmental signatories agreed not to oppose the development of Tejon Mountain Village (TMV) in the Tehachapi uplands area of Kern County, Centennial in Los Angeles County, and a future project within the San Joaquin Valley. On our part, TRC committed to permanently preclude development (through a combination of donated and acquired conservation easements) 90% of

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the Ranch, and dedicate revenue from TMV and other projects to fund the Tejon Ranch Conservancy and implement other measures to provide for the long term management and protection of the Ranch's important natural resources. Leaders from both California and federal wildlife protection agencies went on record in support of the RWA.

TRC is well underway with the completion of the Tehachapi Uplands Multispecies Habitat Conservation Plan (TUMSHCP) under Section 10 of the federal Endangered Species Act, which is fully consistent with the conservation and land use provisions of the RWA.

Given this background, inclusion of Tejon Ranch in the DRECP planning area would have been inconsistent and incompatible with the voluntary conservation and land use provisions of the RWA, and would in fact have had a chilling effect on any future efforts by large landowners and environmental advocates to reach a similar consensual agreement.

In closing, I want to thank you again for clarifying that Tejon Ranch is not part of the DRECP and is not included in the DRECP planning area.

Sincerely,

A handwritten signature in black ink, appearing to read "R. S. Harlow". The signature is written in a cursive style with a long horizontal flourish extending to the right.

RAS/cb